U.S. Department of Justice Washington, DC 20530

## Exhibit A To Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington. DC. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement

and for EACH additional foreign principal acquired subsequently. 2. Registration No. 1. Name and address of registrant BKSH & ASSOCIATES 1801 K Street, NW, Suite 901L 5402 Washington, DC 20006 4. Principal address of foreign principal 3. Name of foreign principal Offshore Petroleum Plaza No. 6 Dongzhimenwai Xiaojie, DongCheng Dist. CNOOC, Limited Beijing P.R. China 100027 5. Indicate whether your foreign principal is one of the following: CRNI/ISS/REGISTRATION UN Foreign government Foreign political party Foreign or domestic organization: If either, check one of the following: Partnership Committee □ Corporation ☐ Voluntary group Other (specify): ☐ Association ☐ Individual-State nationality 6. If the foreign principal is a foreign government, state: a) Branch or agency represented by the registrant. N/A b) Name and title of official with whom registrant deals. 7. If the foreign principal is a foreign political party, state: a) Principal address. N/A b) Name and title of official with whom registrant deals. e) Principal aim. FORM CRM- 157

Formerly OBD-67

JUNE 1998

a) State the nature of the business or activity of this foreign principal  CNOOC is an oil and gas company engaged in the exploration, development, production, and sale of crude oil and natural gas primarily offshore China  b) Is this foreign principal See Question #9 for a detailed response to these question Supervised by a foreign government, foreign political party, or other foreign principal  Owned by a foreign government, foreign political party, or other foreign principal  Yes No	
b) Is this foreign principal See Question #9 for a detailed response to these question Supervised by a foreign government, foreign political party, or other foreign principal  Owned by a foreign government, foreign political party, or other foreign principal  Yes No	5
Supervised by a foreign government, foreign political party, or other foreign principal  Owned by a foreign government, foreign political party, or other foreign principal  Yes No	
Supervised by a foreign government, foreign political party, or other foreign principal  Owned by a foreign government, foreign political party, or other foreign principal  Yes No	
Directed by a foreign government, foreign political party, or other foreign principal Yes No	
Controlled by a foreign government, foreign political party, or other foreign principal	
Financed by a foreign government, foreign political party, or other foreign principal Yes No	
Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes 🗌 No 🔲	
Commission (Form 20-F, June 14, 2004), China National Offshore Oil Corporation a PRC stated-owned enterprise, indirectly owns or controls an aggregate of approximately 70.625% of the shares of CNOOC, with the remaining 29.375% of t shares of CNOOC owned by public shareholders and corporate investors, with su shares being traded on the New York and Hong Kong Stock Exchange. CNOOC is managed on a day-to-day basis by senior executives who are private citizens, it is controlled by a Board of Directors (that includes four independent executive directors out of a total of eight directors) who owe their fiduciar duties to all of CNOOC's shareholders.	he ch and
10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.	İ
N/A	
Date of Exhibit A Name and Title Signature	
July 15, 2005 Charlie Black Chairman  Chairman	

Exhibit B
To Registration Statement

To Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. One original and two legible photocopies of this form shall be filed for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources. gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice. Washington. DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant	2. Registration No.
BKSH & Associates 1801 K Street, NW, Suite 901L Washington, DC 20006	5402
3. Name of Foreign Principal	
CNOOC Limited	
Check Appro	priate Boxes.
a copy of the contract to this exhibit.	ign principal is a formal written contract. If this box is checked, attach
5. There is no formal written contract between the registrant and th principal has resulted from an exchange of correspondence. If this box copy of any initial proposal which has been adopted by reference in such	is checked, attach a copy of all pertinent correspondence, including a
6. The agreement or understanding between the registrant and the exchange of correspondence between the parties. If this box is checked oral agreement or understanding, its duration, the fees and expenses, if a	foreign principal is the result of neither a formal written contract nor an I, give a complete description below of the terms and conditions of the any, to be received.

7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

We will communicate with U.S. Government officials concerning issues relating to the bid offer to merge with Unocal Corporation. In addition, we will advise the client on issues that may arise in connection with U.S. Government consideration of the bid.

OMB NO. 1105-0007

		th the person engaging in believes will, or that the person intends to, in any way influence
uly 15, 2005	Charlie Black Chairman	Millach
Date of Exhibit B	Name and Title	Signature
We will co appropriat	ommunicate with U.S. Gover te information concerning	nment officials and provide them with the proposed bid.
the means to be en	nployed to achieve this purpose.	things, the relations, interests or policies to be influenced together with
footnote below?	Yes 😡 No 🗌	political activities as defined in Section 1(0) of the Act and in the
advise the considerat	client on issues that may ion of the bid.	y arise in connection with U.S. Governme
	Offer to merge with onoce	ti corporation. In address, we want
to the hid	mmunicate with U.S. Govern offer to merge with Unoca	nment officials concerning issues relati al Corporation. In addition, we will

Footnote. Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign politics of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## Letter of Agreement

The purpose of this letter is to set forth the mutual understanding as to the terms and conditions of the agreement ("Agreement") between the CNOOC Limited ("Client") and BKSH & Associates ("BKSH").

BKSH proposes to provide strategic and political counsel and government relations services to Client for the purpose of promoting federal government approval of the transaction by which CNOOC Limited proposes to purchase assets of Unocal Corporation.

Under this agreement BKSH will provide the services of Charlie Black to perform a leadership role for the Client's team of consultants, lobbyists, and attorneys in this project. Other principals of BKSH will be available to assist on the project, as needed.

BKSH will provide these services to Client from July 7, 2005, through August 10, 2005, for a retainer of \$60,000, payable upon execution of this agreement. If work on the project extends past August 10, 2005, BKSH will continue to provide the same services on a month-to-month basis, for a retainer of \$60,000.

If the terms of the engagement are acceptable to the Client, we would appreciate it if you would sign and return BKSH a copy of this letter, evidencing the agreement of these terms.

Sincerely,

Charlie Black Chairman

Charl Black

ACCEPTED AND AGREED:

CNOOC Limited

Date